

# Driving Change in Procurement

Government procurement processes have been one of the most expensive, lengthiest and complex processes in Europe. And yet effective procurement in Central Government has never been more vital than it is now. The Cabinet Office need to lead a major cultural shift across government if the centralising of buying goods and services is to deliver the significant benefits on offer. As the need for more cost-effective procurement escalates, Government need the best tools to deliver a high-quality central procurement function. But what are the best tools for finance departments and how can they achieve better value for money?

# Promoting Procurement

Communication within any successful procurement department needs to flow easily and tick like clockwork. Procurement teams need an all-inclusive communications platform that will catapult productivity and value for money. Maximising savings and efficiencies, robust communication technology can help build better government engagement with suppliers, stakeholders and contractors. It can also strengthen accountability between departments and enhance quality and consistency across the finance function.



## So what are the solutions? Unified Communications

Unified communications is a suite of technologies that can powerfully support the effective exchange of information, centralising the management of all communication channels within Central Government. It lets users communicate in flexible and intuitive ways, and is well known for increasing productivity and improving collaboration.

## What are the Benefits of Unified Communications for Finance & Procurement?

- Maximised savings and efficiencies
- Procurement processes that are efficient and streamlined
- More opportunities for collaborative procurement with other Government Departments
- Maximise significant buying power
- Full engagement with stakeholders, suppliers and contractors
- Resource savings and wasteful practices reduced

# Communications Connecting Government

Opus is one of the few remaining independent and privately-owned communications providers in the UK. Providing high quality services and solutions to Central Government, Opus can provide advice and tailor solutions to meet the specific needs of Government's Finance and Procurement teams.

## With Opus Unifed Communications solution, you can:

### Look Who's Talking

Enjoy the richness of high quality video communication and see who you are speaking to for better, simpler and more intuitive discussions.

### Shrink Your Inbox

Unified Communications equals a management inbox. Say goodbye to pages of unread messages. Enjoy the ease and speed of IM and get your questions answered directly from the right person or exchange information quickly and instantaneously.

### Choose How You Communicate

Unified Communications (UC) technologies means you can use any device you like, from any location and still get hold of the right person at the right time.

### Work Wherever You Choose

With Unified Communications (UC), you can work with someone as efficiently as if they were sat next to you. Let your colleague/business partner remotely see your desktop and documents.

## Why Opus?

As a privately-owned business, their focus is on providing outstanding service to their customers, not merely satisfying shareholder demands for profitability. Opus focus on investing in staff and training whilst many competitors seek to reduce costs and head count.

From telephony, instant messaging, chat, presence, video-calling and conferencing, data sharing, call control and speech recognition, Opus Telecoms can provide Central Government with an intelligent platform, providing enhanced features for the 'digital first' workforce.

Do you need to do more with less? Increase staff productivity? Work beyond office boundaries and limit the need for expensive hardware? Call **0800 316 7566** and access the benefits of Opus unified communications - the simplest, most sophisticated solution to help you stay ahead in the digital age.

# Features of Unified Communications

## Unified Collaboration

Benefit from tools that deliver seamless conversations, independent of channels and platforms.

## Cloud Based Telephony

Enable users to easily communicate in any workspace using any media, device or operating system.

## Skype for Business

Integrate solutions for Skype for Business to existing systems

## Presence and Availability

Facilitate faster decision-making and enhanced productivity by providing solutions to view the availability of your colleagues, reduce delays and bring people together.

## Mobility

Benefit from collaboration, video, voice and communication with contact centres, enjoying compatibility with multiple devices, apps and operating systems.

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